

## Achmea Bank N.V.

## **Update**

#### Ratings

Long-Term IDR	A
Short-Term IDR	F1
Support Rating	1

#### Sovereign Risk

Foreign-Currency Long-Term IDR AAA Local-Currency Long-Term IDR

#### **Outlooks**

Foreign-Currency Long-Term IDR	Negative
Sovereign Foreign-Currency	Stable
Long-Term IDR	
Sovereign Local-Currency	Stable
Long-Term IDR	

#### **Financial Data**

#### Achmea Bank N.V.

	30 Jun 15	31 Dec 14
Total assets (USDm)	18,564	18,362
Total assets (EURm)	16,591	15,125
Total equity (EURm)	597	602
Operating profit (EURm)	-6	35
Operating ROAA (%)	-0.1	0.2
Operating ROAE (%)	-1.9	5.9
Fitch core capital/risk- weighted assets (%)	16.6	17.1
Common equity Tier 1 ratio (%)	16.6	17. 0
Tangible common equity/tangible assets (%)	3.6	4. 0

## **Key Rating Drivers**

Support Driven Ratings: Achmea Bank N.V.'s ratings are based on Fitch Ratings' view of the extremely high probability that it would receive support, if needed, from its parent Achmea BV (Achmea), the holding company of the Dutch insurance group. The Negative Outlook on the bank's Long-Term IDR is driven by Fitch's view that Achmea's creditworthiness is weakening.

High Importance Within Group: Fitch considers Achmea Bank to be an integral part of Achmea, a leading Dutch insurance company operating predominantly in the Netherlands. Achmea Bank consolidates the group's retail banking operations, offering primarily savings products and mortgage lending. It is an important cross-selling tool for Achmea and its products are strategically linked to the selling of the group's insurance products.

Close Integration and Oversight: Achmea Bank is closely integrated with Achmea. The group assists the bank in raising wholesale funding and shares some back-office functions. The bank is in turn the centre of expertise for banking products within the group. Achmea Bank has a separate risk management department but its risk appetite is derived from that of the group. The bank's supervisory board is chaired by a member of the group's supervisory board.

Track Record of Support: Achmea has a track record of providing Achmea Bank with capital and liquidity when required. This includes a EUR171m equity injection and a guarantee against a portfolio of loans transferred from another part of the group in July 2015.

No Viability Rating: Fitch does not assign a Viability Rating to Achmea Bank given its close integration with the group and Fitch's opinion that the bank's franchise cannot be assessed on a standalone basis.

Good Asset Quality: Achmea Bank's asset quality is underpinned by low-risk Dutch residential mortgage loans that account for around three-quarters of its assets. Loan impairment charges were slightly lower than the market at 7bp of average loans in 1H15. The share of non-performing loans was a low 0.7% at end-June 2015.

Weak Profitability: The bank's low profitability reflects a low-risk but low-margin business and weak cost efficiency. Revenues are driven by net interest income, which remains pressured by the low interest rate environment.

Acceptable Capitalisation: The risk-weighted capital ratios are solid, boosted by low risk weights on mortgage loans. Leverage, defined as tangible common equity/tangible assets, is acceptable for a Dutch retail-focused bank.

Adequate Funding and Liquidity: Achmea Bank has reduced the share of secured funding in the funding mix by actively attracting retail savings. Refinancing needs in 2016 are substantial, but largely mitigated by a sizeable cushion of liquid assets. Fitch also believes that liquidity will be supported by the group if needed.

### **Rating Sensitivities**

Parent Strength, Support Propensity: A weakening of Achmea's creditworthiness, as assessed by Fitch, could result in a downgrade of Achmea Bank's ratings. The ratings are also sensitive to any perceived changes in its strategic importance to its parent, or to a significant change in Achmea's regulatory capital position or indications that capital fungibility within the group has changed.

#### Analysts

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## Achmea Bank N.V. Income Statement

	30 Jun 2015			31 Dec 2014		31 Dec 2013		31 Dec 2012	
	6 Months - Interim Mo		As % of	Year End	As % of	Year End	As % of	Year End	As % o
	USDm	EURm		EURm	Earning	EURm	Earning	EURm	Earning
	Unaudited	Unaudited	Earning Assets	Unqualified	Assets	Unqualified	Assets	Unqualified	Asset
1. Interest Income on Loans	0.0	0.0	0.00	545.3	3.66	579.1	3.80	601.9	3.8
2. Other Interest Income	302.1	270.0	3.75	54.6	0.37	15.0	0.10	7.3	0.0
3. Dividend Income	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
4. Gross Interest and Dividend Income	302.1	270.0	3.75	599.9	4.03	594.1	3.90	609.2	3.9
5. Interest Expense on Customer Deposits	0.0	0.0	0.00	2.1	0.01	3.0	0.02	87.6	0.5
6. Other Interest Expense	249.7	223.2	3.10	482.7	3.24	516.0	3.38	462.8	2.9
7. Total Interest Expense	249.7	223.2	3.10	484.8	3.26	519.0	3.40	550.4	3.5
8. Net Interest Income	52.4	46.8	0.65	115.1	0.77	75.1	0.49	58.8	0.3
9. Net Gains (Losses) on Trading and Derivatives	0.0	0.0	0.00	(12.1)	(0.08)	10.5	0.07	0.0	0.0
10. Net Gains (Losses) on Other Securities	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
11. Net Gains (Losses) on Assets at FV through Income Statement	(10.3)	(9.2)	(0.13)	21.5	0.14	20.2	0.13	42.4	0.27
12. Net Insurance Income	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
13. Net Fees and Commissions	0.1	0.1	0.00	0.5	0.00	0.3	0.00	(1.8)	(0.01
14. Other Operating Income	1.5	1.3	0.02	3.9	0.03	2.4	0.02	1.1	0.0
15. Total Non-Interest Operating Income	(8.7)	(7.8)	(0.11)	13.8	0.09	33.4	0.22	41.7	0.2
16. Personnel Expenses	0.0	0.0	0.00	40.8	0.27	30.9	0.20	9.2	0.0
17. Other Operating Expenses	45.1	40.3	0.56	45.3	0.30	41.4	0.27	31.8	0.2
18. Total Non-Interest Expenses	45.1	40.3	0.56	86.1	0.58	72.3	0.47	41.0	0.2
19. Equity-accounted Profit/ Loss - Operating	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
20. Pre-Impairment Operating Profit	(1.5)	(1.3)	(0.02)	42.8	0.29	36.2	0.24	59.5	0.3
21. Loan Impairment Charge	4.9	4.4	0.06	8.0	0.05	13.7	0.09	12.0	0.0
22. Securities and Other Credit Impairment Charges	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
23. Operating Profit	(6.4)	(5.7)	(0.08)	34.8	0.23	22.5	0.15	47.5	0.3
24. Equity-accounted Profit/ Loss - Non-operating	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
25. Non-recurring Income	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
26. Non-recurring Expense	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
27. Change in Fair Value of Own Debt	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
28. Other Non-operating Income and Expenses	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
29. Pre-tax Profit	(6.4)	(5.7)	(0.08)	34.8	0.23	22.5	0.15	47.5	0.3
30. Tax expense	(1.6)	(1.4)	(0.02)	10.8	0.07	5.3	0.03	11.9	0.0
31. Profit/Loss from Discontinued Operations	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
32. Net Income	(4.8)	(4.3)	(0.06)	24.0	0.16	17.2	0.11	35.6	0.2
33. Change in Value of AFS Investments	(1.3)	(1.2)	(0.02)	(2.0)	(0.01)	0.5	0.00	(0.5)	(0.00
34. Revaluation of Fixed Assets	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
35. Currency Translation Differences	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
36. Remaining OCI Gains/(losses)	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
37. Fitch Comprehensive Income	(6.2)	(5.5)	(0.08)	22.0	0.15	17.7	0.12	35.1	0.2
38. Memo: Profit Allocation to Non-controlling Interests	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
39. Memo: Net Income after Allocation to Non-controlling Interests	(4.8)	(4.3)	(0.06)	24.0	0.16	17.2	0.11	35.6	0.2
40. Memo: Common Dividends Relating to the Period	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
41. Memo: Preferred Dividends Related to the Period	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
Exchange rate	l	JSD1 = EUR0.89370	)	USD1 = EUR	0.82370	USD1 = EURO	).72510	USD1 = EUR	).75790

## **Related Criteria**

Global Bank Rating Criteria (March 2015)



# Achmea Bank N.V. Balance Sheet

Balance Sneet		30 Jun 2015		31 Dec 2		31 Dec 2		31 Dec 2	
	6 Months - Interim o	nths - Interim EURm	As % of Assets	Year End EURm	As % of Assets	Year End EURm	As % of Assets	Year End EURm	As % of Assets
Assets									
A. Loans  1. Residential Mortgage Loans	13,869.9	12,395.5	74.71	12,528.5	82.83	12,366.3	72.13	12,893.2	82.77
Other Mortgage Loans	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
3. Other Consumer/ Retail Loans	0.0 0.0	0.0 0.0	0.00	0.0 0.0	0.00	0.0 0.0	0.00	0.0 0.0	0.00
Corporate & Commercial Loans     Other Loans	50.8	45.4	0.00	64.2	0.00	73.8	0.00	219.1	1.41
Less: Reserves for Impaired Loans	26.5	23.7	0.14	22.8	0.15	22.8	0.13	18.4	0.12
7. Net Loans	13,894.1	12,417.2	74.84	12,569.9	83.11	12,417.3	72.43	13,093.9	84.06
8. Gross Loans	13,920.7	12,440.9	74.99	12,592.7	83.26	12,440.1	72.56	13,112.3	84.18
Memo: Impaired Loans included above     Memo: Loans at Fair Value included above	99.6 336.8	89.0 301.0	0.54 1.81	118.0 314.4	0.78 2.08	108.0 327.8	0.63 1.91	82.8 355.0	0.53 2.28
B. Other Earning Assets	330.0	301.0	1.01	314.4	2.00	321.0	1.51	333.0	2.20
Loans and Advances to Banks	1,518.5	1,357.1	8.18	1,319.6	8.72	1,336.2	7.79	1,503.2	9.65
Reverse Repos and Cash Collateral	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
Trading Securities and at FV through Income	0.4 348.3	0.4	0.00	0.7	0.00	0.5	0.00	0.0	0.00
Derivatives     Available for Sale Securities	348.3 467.2	311.3 417.5	1.88 2.52	368.1 631.9	2.43 4.18	457.1 1,037.8	2.67 6.05	640.4 268.1	4.11 1.72
Held to Maturity Securities	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
7. Equity Investments in Associates	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
8. Other Securities	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
9. Total Securities	815.9	729.2	4.40	1,000.7	6.62	1,495.4	8.72	908.5	5.83
10. Memo: Government Securities included Above	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
Memo: Total Securities Pledged     Investments in Property	0.0 0.0	0.0 0.0	0.00 0.00	0.0 0.0	0.00 0.00	0.0 0.0	0.00 0.00	0.0 0.0	0.00
13. Insurance Assets	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
14. Other Earning Assets	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
15. Total Earning Assets	16,228.6	14,503.5	87.42	14,890.2	98.45	15,248.9	88.94	15,505.6	99.54
C. Non-Earning Assets									
Cash and Due From Banks	2,324.6	2,077.5	12.52	215.2	1.42	1,846.8	10.77	9.9	0.06
Memo: Mandatory Reserves included above     Foreclosed Real Estate	0.0 0.0	0.0 0.0	0.00 0.00	49.5 0.0	0.33 0.00	46.3 0.0	0.27 0.00	3.2 0.0	0.02
Foreclosed Real Estate     Fixed Assets	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
5. Goodwill	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
6. Other Intangibles	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
7. Current Tax Assets	7.4	6.6	0.04	7.0	0.05	31.8	0.19	48.4	0.31
8. Deferred Tax Assets	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.5	0.00
9. Discontinued Operations	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
10. Other Assets 11. Total Assets	3.5 <b>18,564.1</b>	3.1 <b>16,590.7</b>	0.02 <b>100.00</b>	12.3 <b>15,124.7</b>	0.08 <b>100.00</b>	17.0 <b>17,144.5</b>	0.10 <b>100.00</b>	12.4 <b>15,576.8</b>	0.08
Liabilities and Equity	10,304.1	10,330.7	100.00	13,124.7	100.00	17,144.5	100.00	13,370.0	100.00
D. Interest-Bearing Liabilities									
Customer Deposits - Current	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
Customer Deposits - Savings	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
3. Customer Deposits - Term	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
4. Total Customer Deposits 5. Deposits from Banks	<b>n.a.</b> 192.6	<b>n.a.</b> 172.1	1.04	<b>n.a.</b> 202.1	1.34	<b>n.a.</b> 861.4	5.02	<b>n.a.</b> 4,119.6	26.45
Repos and Cash Collateral	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
Commercial Paper and Short-term Borrowings	0.0	0.0	0.00	5,329.5	35.24	7,142.9	41.66	1,599.9	10.27
8. Total Money Market and Short-term Funding	192.6	172.1	1.04	5,531.6	36.57	8,004.3	46.69	5,719.5	36.72
9. Senior Unsecured Debt (original maturity > 1 year)	16,480.8	14,728.9	88.78	7,714.2	51.00	7,408.0	43.21	7,795.3	50.04
10. Subordinated Borrowing	16.3	14.6	0.09	14.6	0.10	14.6	0.09	40.0	0.26
11. Covered Bonds	n.a.	n.a.	- 0.00	n.a.	- 0.00	n.a.	0.00	n.a.	0.00
12. Other Long-term Funding  13. Total LT Funding (original maturity > 1 year)	0.0 <b>16.497.1</b>	0.0 <b>14,743.5</b>	0.00 <b>88.87</b>	0.0 <b>7,728.8</b>	0.00 <b>51.10</b>	0.0 <b>7,422.6</b>	43.29	0.0 <b>7,835.3</b>	0.00 <b>50.3</b> 0
14. Derivatives	1,104.3	986.9	5.95	1,158.4	7.66	995.6	5.81	1,378.3	8.85
15. Trading Liabilities	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
16. Total Funding	17,794.0	15,902.5	95.85	14,418.8	95.33	16,422.5	95.79	14,933.1	95.87
Non-Interest Bearing Liabilities									
Fair Value Portion of Debt	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
Credit impairment reserves     Reserves for Pensions and Other	0.0 0.7	0.0 0.6	0.00 0.00	0.0 0.6	0.00 0.00	0.0 1.7	0.00 0.01	0.0 0.6	0.00
Current Tax Liabilities	41.7	37.3	0.00	44.3	0.00	32.2	0.01	37.3	0.00
Deferred Tax Liabilities	30.1	26.9	0.16	22.2	0.15	45.4	0.26	49.3	0.32
6. Other Deferred Liabilities	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.0
7. Discontinued Operations	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
Insurance Liabilities	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
9. Other Liabilities	30.0	26.8	0.16	36.7	0.24	62.6	0.37	32.7	0.21
10. Total Liabilities F. Hybrid Capital	17,896.5	15,994.1	96.40	14,522.6	96.02	16,564.4	96.62	15,053.0	96.64
Pref. Shares and Hybrid Capital accounted for as Debt	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
Pref. Shares and Hybrid Capital accounted for as Equity	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
G. Equity									
1. Common Equity	664.9	594.2	3.58	598.5	3.96	574.4	3.35	522.0	3.35
Non-controlling Interest     Securities Possible Possible	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
Securities Revaluation Reserves     Foreign Exchange Revaluation Reserves	2.7 0.0	2.4 0.0	0.01 0.00	3.6 0.0	0.02 0.00	5.7 0.0	0.03 0.00	1.8 0.0	0.01 0.00
Foreign Exchange Revaluation Reserves     Fixed Asset Revaluations and Other Accumulated OCI	0.0	0.0	0.00	0.0	0.00	0.0	0.00	0.0	0.00
6. Total Equity	667.6	596.6	3.60	602.1	3.98	580.1	3.38	523.8	3.36
7. Total Liabilities and Equity	18,564.1	16,590.7	100.00	15,124.7	100.00	17,144.5	100.00	15,576.8	100.00
8. Memo: Fitch Core Capital	667.6	596.6	3.60	602.1	3.98	580.1	3.38	523.8	3.36
9. Memo: Fitch Eligible Capital	667.6	596.6	3.60	602.1	3.98	580.1	3.38	523.8	3.36
							0.705:0		
Exchange rate	USE	01 = EUR0.89370		USD1 = EUR	0.82370	USD1 = EUR	u./2510	USD1 = EUR	)./5/90



Achmea Bank N.V. Summary Analytics

Sullillary Allarytics				
	30 Jun 2015	31 Dec 2014	31 Dec 2013	31 Dec 2012
6	Months - Interim	Year End	Year End	Year End
A. Interest Ratios				
Interest Ratios     Interest Income on Loans/ Average Gross Loans	n.a.	4.38	4.48	4.52
Interest income on Loans/ Average Gloss Loans     Interest Expense on Customer Deposits/ Average Customer Deposits/		n.a.	n.a.	n.a.
Interest Expense on Customer Deposits/ Average Customer Deposit     Interest Income/ Average Earning Assets	3.70	3.86	3.86	3.85
Interest Income/ Average Laming Assets     Interest Expense/ Average Interest-bearing Liabilities	2.97	3.07	3.35	3.54
	0.64	0.74	0.49	
5. Net Interest Income/ Average Earning Assets				0.37
6. Net Int. Inc Less Loan Impairment Charges/ Av. Earning Assets	0.58	0.69	0.40	0.30
7. Net Interest Inc Less Preferred Stock Dividend/ Average Earning Ass	set 0.64	0.74	0.49	0.37
B. Other Operating Profitability Ratios	(20,00)	10.71	20.70	41.40
Non-Interest Income/ Gross Revenues     Non-Interest Function   Gross Revenues	(20.00)	10.71	30.78	41.49
2. Non-Interest Expense/ Gross Revenues	103.33	66.80	66.64	40.80
3. Non-Interest Expense/ Average Assets	0.51	0.52	0.45	0.25
4. Pre-impairment Op. Profit/ Average Equity	(0.44)	7.26	6.61	11.69
5. Pre-impairment Op. Profit/ Average Total Assets	(0.02)	0.26	0.22	0.37
6. Loans and securities impairment charges/ Pre-impairment Op. Profi		18.69	37.85	20.17
7. Operating Profit/ Average Equity	(1.92)	5.90	4.11	9.33
8. Operating Profit/ Average Total Assets	(0.07)	0.21	0.14	0.29
Operating Profit / Risk Weighted Assets	(0.32)	0.99	0.59	1.25
C. Other Profitability Ratios				
Net Income/ Average Total Equity	(1.45)	4.07	3.14	6.99
2. Net Income/ Average Total Assets	(0.05)	0.15	0.11	0.22
3. Fitch Comprehensive Income/ Average Total Equity	(1.85)	3.73	3.23	6.89
4. Fitch Comprehensive Income/ Average Total Assets	(0.07)	0.13	0.11	0.22
5. Taxes/ Pre-tax Profit	24.56	31.03	23.56	25.05
6. Net Income/ Risk Weighted Assets	(0.24)	0.68	0.45	0.94
D. Capitalization				
1. Fitch Core Capital/ Risk Weighted Assets	16.64	17.14	15.21	13.83
2. Fitch Eligible Capital/ Risk Weighted Assets	16.64	17.14	15.21	13.83
3. Tangible Common Equity/ Tangible Assets	3.60	3.98	3.38	3.36
4. Tier 1 Regulatory Capital Ratio	16.60	17.00	15.00	13.70
5. Total Regulatory Capital Ratio	16.80	17.20	15.20	13.80
6. Core Tier 1 Regulatory Capital Ratio	16.60	17.00	15.00	13.70
7. Equity/ Total Assets	3.60	3.98	3.38	3.36
8. Cash Dividends Paid & Declared/ Net Income	n.a.	n.a.	n.a.	n.a.
9. Internal Capital Generation	(1.45)	3.99	2.97	6.80
E. Loan Quality	(1.10)	0.00	2.07	0.00
Growth of Total Assets	9.69	(11.78)	10.06	(2.31)
2. Growth of Gross Loans	(1.21)	1.23	(5.13)	(1.50)
Impaired Loans/ Gross Loans	0.72	0.94	0.87	0.63
Reserves for Impaired Loans/ Gross Loans	0.19	0.18	0.18	0.03
Reserves for Impaired Loans/ Gloss Loans     Reserves for Impaired Loans/ Impaired Loans	26.63	19.32	21.11	22.22
6. Impaired Loans less Reserves for Impaired Loans/ Fitch Core Capital		15.81	14.69	12.29
7. Impaired Loans less Reserves for Impaired Loans/ Equity	10.95	15.81	14.69	12.29
8. Loan Impairment Charges/ Average Gross Loans	0.07	0.06	0.11	0.09
9. Net Charge-offs/ Average Gross Loans	n.a.	0.06	0.08	0.06
10. Impaired Loans + Foreclosed Assets/ Gross Loans + Foreclosed /	Ass 0.72	0.94	0.87	0.63
F. Funding and Liquidity				
1. Loans/ Customer Deposits	n.a.	n.a.	n.a.	n.a.
2. Interbank Assets/ Interbank Liabilities	788.55	652.94	155.12	36.49
3. Customer Deposits/ Total Funding (excluding derivatives)	n.a.	n.a.	n.a.	n.a.



### Achmea Bank N.V. Reference Data

A. Off-Balance Sheet Items  1. Managed Securitized Assets Reported Off-Balance Sheet 2. Other off-balance sheet exposure to securitizations 3. Guarantees 4. Acceptances and documentary credits reported off-balance sheet 5. Committed Credit Lines 6. Other Contingent Liabilities 7. Total Assets under Management 8. Average Loans 8. Average Barning Assets 9. 14,000 8. Average Earning Assets 9. 16,445 8. Average Assets 9. 17,744 8. Average Assets 9. 17,744 8. Average Interest-Bearing Liabilities 9. 16,946 8. Average Earning Assets 9. 18,946 8. Average Earning Assets 9. 18,946 8. Average Earning Common equity 9. 666 8. Average Equity 9. 676 9. Average Equity 9. 677 9. Average Customer Deposits 9. 10 9. C. Maturities 9. C. Maturities 1. Loans & Advances 3 - 12 Months 1. Loans & Advances 1 - 5 Years 1. Loans & Advances to Banks 4 3 Months 1. Loans & Advances to Banks 4 3 Months 1. Loans & Advances to Banks 4 3 Months 1. Loans & Advances to Banks 4 3 Months 1. Loans & Advances to Banks 4 3 Months 1. Loans & Advances to Banks 5 - 6 Years 1. Loans & Advances to Banks 5 - 6 Years 1. Loans & Advances to Banks 5 - 6 Years 1. Liability Maturities 1. Retail Deposits 3 - 12 Months 1. Loans & Advances to Banks 5 - 6 Years 1. Liability Maturities 1. Liabi	0 CO	Rm Asset  0.0	00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	M Assets	Year End EURm  0.0 0.0 0.0 0.0 0.0 99.0 0.0 12,928.1 15,391.5 16,190.7 0.0 15,511.4 544.8 547.7 0.0  0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	As % of Assets  0.00 0.00 0.00 0.00 0.58 0.00 0.00 0.0	Year End EURm  0.0 0.0 0.0 0.0 0.0 102.0 0.1 0.0 13,329.8 15,834.0 16,179.1 0.0 15,533.4 507.1 509.1 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0	855 101 103 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
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Average Earning Assets 17,745 Average Managed Securitized Assets (OBS) 17,745 Average Managed Securitized Assets (OBS) 16,964 Average Interest-Bearing Liabilities 16,964 Average Equity 667 Average Equity 67 Average Equity 67 Average Equity 67 Average Customer Deposits 57  Asset Maturities 58  Asset Maturities 58  Asset Maturities 58  Asset Maturities 59  Asset Maturities 59  Asset Maturities 67  Asset Maturities 67  Asset Maturities 79  Debt Securities 79  Asset Maturities 79  Debt Securities 79  Asset Maturities 79  Debt Securities 79  Asset Maturities 79  Constitution 79  Asset Maturities 79  Constitution 79  Asset Maturities 79  Asset Maturities 79  Retail Deposits 79  Asset Maturities 79  Retail Deposits 79  Constitution 79  Asset 79  Constitution 79  Con	0 14,696 15,857 0 15,857 0 15,160 3 596 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6.9 88.5 7.7 95.5 7.7 95.5 0.0 0.0 0.7 91.3 6.4 3.5 9.4 3.6 0.0	59	.1 102.77 .8 109.03 .0 0.00 .4 104.38 .9 3.83 .8 3.90 .0 0.00	15,391.5 16,190.7 0.0 15,511.4 544.8 547.7 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	89.78 94.44 0.00 90.47 3.18 3.19 0.00 0.00 0.00 0.00 0.00 0.00 0.00 0	15,834.0 16,179.1 0.0 15,533.4 507.1 509.1 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0	101. 103. 0. 99. 3. 3. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0. 0.
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Average Customer Deposits  Maturities  Loans & Advances < 3 months  Loans & Advances > 1 - 5 Years  Loans & Advances > 5 years  Debt Securities < - 12 Months  Debt Securities > 1 - 2 Years  Debt Securities - 1 - 12 Months  Debt Securities - 1 - 12 Months  Debt Securities - 5 Years  Debt Securities - 5 Years  Loans & Advances to Banks < 3 Months  Debt Securities - 5 Years  Loans & Advances to Banks - 1 - 12 Months  Loans & Advances to Banks - 1 - 12 Months  Loans & Advances to Banks - 1 - 12 Months  Loans & Advances to Banks - 5 Years  Coans & Advances to B		0.0 0.0 0.0 0.0	00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	.0 0.00 .0 0.00	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.00 0.00 0.00 0.00 0.00 0.00 0.00 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0 0 0 0 0 0 0 0
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Senior Debt Maturing < 3 months  Senior Debt Maturing 3-12 Months  Senior Debt Maturing 1- 5 Years  Senior Debt Maturing > 5 Years  Control Senior Debt Maturing > 5 Years  Senior Debt Maturing > 5 Years  Control Senior Debt on Balance Sheet  Fair Value Portion of Senior Debt  Subordinated Debt Maturing < 3 months  Subordinated Debt Maturing 3-12 Months  Subordinated Debt Maturing 1- 5 Year  Subordinated Debt Maturing > 5 Years  Control Subordinated Debt on Balance Sheet  Fair Value Portion of Subordinated Debt  Control Subordinated Debt on Balance Sheet  Fair Value Portion of Subordinated Debt  Control Subordinated Subordin		0.0			647.9 0.0	3.78	1,111.5 112.4	7
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Senior Debt Maturing > 5 Years		0.0			5,701.0	13.28 33.25	1,089.7 7,386.7	47
Fair Value Portion of Senior Debt         C           Subordinated Debt Maturing < 3 months		0.0 0.0			1,707.0	9.96	408.6	2
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Subordinated Debt Maturing 3-12 Months  Subordinated Debt Maturing 1- 5 Years  Subordinated Debt Maturing 1- 5 Years  Subordinated Debt on Balance Sheet  Fair Value Portion of Subordinated Debt  Risk Weighted Assets  1. Risk Weighted Assets  2. Fitch Adjustments to Risk Weighted Assets  3. Fitch Adjusted Risk Weighted Assets  4.011  Equity Reconciliation  1. Equity  2. Add: Pref. Shares and Hybrid Capital accounted for as Equity  3. Add: Other Adjustments  667  4. Published Equity  667		0.0		.0 0.00	0.0	0.00	0.0	(
Subordinated Debt Maturing 1- 5 Year         C           Subordinated Debt Maturing > 5 Years         C           Total Subordinated Debt on Balance Sheet         16           Fair Value Portion of Subordinated Debt         C           I. Risk Weighted Assets         4,011           1. Risk Weighted Assets         4,013           2. Fitch Adjustments to Risk Weighted Assets         4,011           3. Fitch Adjusted Risk Weighted Assets         4,011           Equity Reconciliation         667           1. Equity         667           2. Add: Pref. Shares and Hybrid Capital accounted for as Equity         n.           3. Add: Other Adjustments         667           4. Published Equity         667		0.0 0.0		.0 0.00	0.0	0.00	0.0	(
Subordinated Debt Maturing > 5 Years         Control Subordinated Debt on Balance Sheet         16           Fair Value Portion of Subordinated Debt         Control Subordinated Debt         Control Subordinated Debt           Risk Weighted Assets         4,011           1. Risk Weighted Assets         4,011           2. Fitch Adjustments to Risk Weighted Assets         4,011           3. Fitch Adjusted Risk Weighted Assets         4,011           1. Equity Reconciliation         667           2. Add: Pref. Shares and Hybrid Capital accounted for as Equity         n.           3. Add: Other Adjustments         Control Shares Adjustments           4. Published Equity         667		0.0		.0 0.00	0.0 0.0	0.00	0.0 0.0	(
Fair Value Portion of Subordinated Debt  Control Risk Weighted Assets  1. Risk Weighted Assets  2. Fitch Adjustments to Risk Weighted Assets  3. Fitch Adjustments to Risk Weighted Assets  4.011  5. Equity Reconciliation  1. Equity  667  2. Add: Pref. Shares and Hybrid Capital accounted for as Equity  3. Add: Other Adjustments  4. Published Equity		0.0 0.0		.0 0.00	0.0	0.00	0.0	Ċ
Risk Weighted Assets  Risk Weighted Assets  Risk Weighted Assets  Ritch Adjustments to Risk Weighted Assets  Ritch Adjusted Risk Weighted Assets  Requity Reconciliation  Requity Reconciliation  Requity  Add: Pref. Shares and Hybrid Capital accounted for as Equity  Add: Other Adjustments  Requity  Required  Requity  Required		4.6 0.0			14.6	0.09	40.0	C
1. Risk Weighted Assets       4,011         2. Fitch Adjustments to Risk Weighted Assets       0         3. Fitch Adjusted Risk Weighted Assets       4,011         Equity Reconciliation         1. Equity       667         2. Add: Pref. Shares and Hybrid Capital accounted for as Equity       n.         3. Add: Other Adjustments       0         4. Published Equity       667	0 0	0.0 0.0	00 0	.0 0.00	0.0	0.00	0.0	(
2. Fitch Adjustments to Risk Weighted Assets 3. Fitch Adjusted Risk Weighted Assets 4,011  Equity Reconciliation 1. Equity 2. Add: Pref. Shares and Hybrid Capital accounted for as Equity 3. Add: Other Adjustments 4. Published Equity 667								
3. Fitch Adjusted Risk Weighted Ässets       4,011         1. Equity Reconciliation       667         2. Add: Pref. Shares and Hybrid Capital accounted for as Equity       n.         3. Add: Other Adjustments       0         4. Published Equity       667					3,813.0	22.24	3,787.0	24
Equity Reconciliation     Requity 667     Add: Pref. Shares and Hybrid Capital accounted for as Equity n. 3. Add: Other Adjustments 0     Published Equity 667		0.0 0.0 5.0 21.6		.0 0.00 .0 23.23	0.0 3,813.0	0.00 22.24	0.0 3,787.0	24
Equity 667     Add: Pref. Shares and Hybrid Capital accounted for as Equity n.     Add: Other Adjustments 667     Published Equity 667		21.0	0,010	.0 20.20	0,010.0		0,707.0	
Add: Pref. Shares and Hybrid Capital accounted for as Equity     Add: Other Adjustments     C4. Published Equity		6.6 3.6	60 602	.1 3.98	580.1	3.38	523.8	3
4. Published Equity 667	4 3,585	i.a.	- n.		n.a.	-	0.0	0
	4 3,585 6 596	0.0	00 0	.0 0.00	0.0	0.00	0.0	0
. Fitch Eligible Capital Reconciliation	4 3,585 6 596		60 602	.1 3.98	580.1	3.38	523.8	3
	4 3,585 6 596 i. n.							
1. Total Equity as reported (including non-controlling interests) 667	4 3,585 6 596 i. n. 0 0	6.6 3.6	60 602		580.1	3.38	523.8	;
2. Fair value effect incl in own debt/borrowings at fv on the B/S- CC only 3. Non-loss-absorbing pon-controlling interests	4 3,585 6 596 1. n. 0 0 6 596	6.6 3.6 6.6 3.6			0.0	0.00	0.0 0.0	(
	4 3,585 6 596 1. n. 0 0 6 596 6 596	6.6 3.6 6.6 3.6 0.0 0.0	00 0	.0 0.00	0.0	0.00 0.00	0.0	(
5. Other intangibles	4 3,585 6 596 1. n. 0 6 596 6 596 0 0	6.6 3.6 6.6 3.6	00 0 00 0	.0 0.00	0.0 0.0	5.00	0.0	(
6. Deferred tax assets deduction	4 3,585 6 596 1. n. 0 6 596 6 596 0 0 0	6.6 3.6 6.6 3.6 0.0 0.0 0.0 0.0	00 0 00 0 00 0	.0 0.00		0.00	0.0	(
7. Net asset value of insurance subsidiaries	6 596 6 596 6 596 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6.6 3.6 6.6 3.6 6.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	00 0 00 0 00 0 00 0 00 0	.0 0.00 .0 0.00 .0 0.00 .0 0.00	0.0 0.0 0.0	0.00		
8. First loss tranches of off-balance sheet securitizations  9. Fitch Core Capital	4 3,585  6 596  6 596  6 596  0 0 0	6.6 3.6  6.6 3.6  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0	00 0 00 0 00 0 00 0 00 0 00 0	.0 0.00 .0 0.00 .0 0.00 .0 0.00 .0 0.00	0.0 0.0 0.0 0.0	0.00 0.00	0.0	
9. Fitch Core Capital 667 10. Eligible weighted Hybrid capital 0	4 3,585 6 596 6 596 6 596 0 0 0 0 0 0 0 0 0	6.6 3.6  6.6 3.6  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0	00 0 00 0 00 0 00 0 00 0 00 0 00 0	.0 0.00 .0 0.00 .0 0.00 .0 0.00 .0 0.00 .0 0.00	0.0 0.0 0.0 0.0 0.0	0.00 0.00 0.00	0.0	(
11. Government held Hybrid Capital	4 3,585 6 596 6 596 6 596 0	6.6 3.6 6.6 3.6 0.0	00 0 00 0 00 0 00 0 00 0 00 0 00 0 00	.0 0.00 .0 0.00 .0 0.00 .0 0.00 .0 0.00 .0 0.00 .1 3.98	0.0 0.0 0.0 0.0 0.0 580.1	0.00 0.00 0.00 <b>3.38</b>	0.0 <b>523.8</b>	3
12. Fitch Eligible Capital 667	4 3,585  6 596  6 596  6 596  0 0 0	6.6 3.6  6.6 3.6  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0  0.0 0.0	00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	.0 0.00 .0 0.00 .0 0.00 .0 0.00 .0 0.00 .0 0.00	0.0 0.0 0.0 0.0 0.0	0.00 0.00 0.00	0.0	0 3 0 0
	4 3,585  6 596  6 596  6 596  6 596  6 596  6 596  6 596  7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	6.6 3.6 6.6 3.6 6.6 3.6 6.0 0.0 6.0 0.0 6.0 0.0 6.0 0.0 6.0 0.0 6.6 3.6 6.0 0.0 6.0 0.0 6.0 0.0 6.0 0.0	00 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	.0 0.00 .0 0.00 .0 0.00 .0 0.00 .0 0.00 .0 0.00 .1 3.98 .0 0.00	0.0 0.0 0.0 0.0 0.0 580.1	0.00 0.00 0.00 <b>3.38</b> 0.00	0.0 <b>523.8</b> 0.0	(

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